



Henry Loubet

Senior Consultant

Driving managed care growth, strategy, and operational performance

Henry is a Senior Consultant with The Pharmacy Group (TPG). TPG provides consulting services to healthcare service, information technology, and pharmaceutical companies to grow revenue and improve the financial performance of their products and services.

Henry's background is rooted in managed care and public companies. He served as Western Region CEO of UnitedHealthcare, overseeing 1.6 million members across 10 states with full P&L and M&A responsibility. He was also President of Health Net, growing the plan to 750,000 members and \$1B in revenue, and earlier President of Maxicare Health Plans, where he increased growth by 300% and launched Valley Health Plan in Santa Clara County.

Henry was Chief Strategy Officer for Keenan (2003-2016), one of the nation's top 20 largest Consultants/Brokers/TPAs, now owned by Assured Partners. In this role he was responsible for strategy, business development and innovation, and developed a PBM coalition with Express Scripts covering 550,000 members across 30 states, led the Kennan TPA as well as the Covered California exchange program. Henry also served as Executive Advisor to Paladin Healthcare in 2016 where he applied his expertise to develop a managed care platform, including health insurance/physician strategy for a safety net hospital company.

In addition, Henry was also Director of Patient Business Services at Santa Clara Valley Medical Center, affiliated with Stanford University Healthcare. He was the Vice Chairman of Ohio-based Drug Emporium and DrugEmporium.com, a publicly traded pharmacy and internet company acquired by Rite Aid. Loubet also led the sale of DrugEmporium to Rite Aid.

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