



Susan Ito, PharmD

Senior Consultant

Driving pharmacy strategy, clinical insight, and healthcare performance

Dr. Susan Ito is a Senior Consultant with The Pharmacy Group (TPG). TPG provides consulting services to healthcare service and information technology companies to grow revenue and improve the financial performance of their products and services.

Dr. Ito is a healthcare executive and pharmacist with more than 30 years of experience across managed care, employer groups, health plans, and pharmacy benefit managers (PBMs). She is recognized for translating complex clinical and operational concepts into actionable strategies that drive measurable business outcomes.

Her background includes leadership roles in pharmacy benefit management, where she led strategic account development, client engagement, and education initiatives. Her areas of expertise include formulary strategy, utilization management, pharmacy trend analysis, and specialty pharmacy benefit design, with a focus on aligning clinical programs with financial and growth objectives.

Dr. Ito began her career in clinical pharmacy, with experience in both retail and hospital settings before advancing into corporate healthcare leadership. This foundation enables her to effectively bridge clinical insight with business strategy.

She earned her Doctor of Pharmacy degree from the University of Southern California and completed an American Society of Health-System Pharmacists (ASHP)-accredited Ambulatory Care residency with the U.S. Department of Veterans Affairs. Dr. Ito is an active member of the Academy of Managed Care Pharmacy (AMCP), where she previously served as Chair of the Public Policy Committee and currently serves on the Legislative and Regulatory Action Committee. She was recognized with AMCP's Advocate of the Year Award for her leadership in healthcare policy and advocacy.

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