



Leon Edelsack, MBA

President

Driving strategic growth through data, experience, and insight

Leon is the President of TPG Healthcare Consulting (TPG-HC). TPG-HC delivers expert pharmacy benefit consulting to help payors reduce costs, optimize utilization, and improve health outcomes.

He became the President of TPG Healthcare Consulting (TPG-HC) in August 2015 and has served as the President of TPG Data Services (TPG-DS) since 2009. With over 40 years of extensive business experience, Leon brings a well-rounded perspective to the company. As President of TPG-DS, he led account management, maintained a strong client base, and helped develop data analytics solutions tailored to today's health plans.

Leon's previous professional experience includes IT, sales, and marketing across Fortune 500 companies and startups. He has held leadership roles spanning sales, account management, product development, strategic planning, mergers and acquisitions, and venture investing, with cross-industry expertise including manufacturing, government, professional services, broadcasting, insurance, and healthcare.

Before joining TPG Data Services, Leon founded and led a multimedia gaming company. He also spent 20 years at Westinghouse, growing his division into a global communications provider exceeding \$100M in revenue, and later oversaw operations for three data centers supporting Fortune 500 clients.

Leon serves on the board of Temple Sinai in Pittsburgh. He holds a BA in Political Science and Psychology from Reed College and an MBA from Carnegie Mellon's Tepper School, with additional studies in Healthcare Infomatics. Leon has been published in several periodicals, including *Managed Healthcare Executive* and earned a professional culinary certificate from L'Academie de Cuisine.

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