Survey Results of Contemporary US Health Plan Policies - Affordable Care Act (ACA), Digital Technologies, Value Based Contracting (VBC) and Comparative Effectiveness Research (CER)

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ROUNDTABLE maintains a database of Chief Medical Officers and Chief Pharmacy Officers in the United States.

BACKGROUND

- Health plan management is rapidly evolving and tools are being incorporated into practice management for administering health care. This poster covers 4 Critical areas of contemporary interest:
 - o The ACA (affordable care act):
 - Has been under fire with payers making business decisions regarding continuation or elimination of ACA coverage
 - Deductibles and coverage vary by plan and paye
 - Has led payers to speculate about the Trump administration's impact on access, quality and costs
 - o Digital technologies, including web and PDA (personal digital assistant) applications continue to grow within patient management, and various services. Budget impacts are expected as these technologies evolve and are adapted
 - o Value Based Contracting (VBC) is evolving for various disease and service categories with growth predicted in this technique
 - o Cost Effectiveness Research (CER) utilization has grown in volume and application as better evidence has evolved

OBJECTIVES

 To gain a better understanding of health plan management and contemporary tools

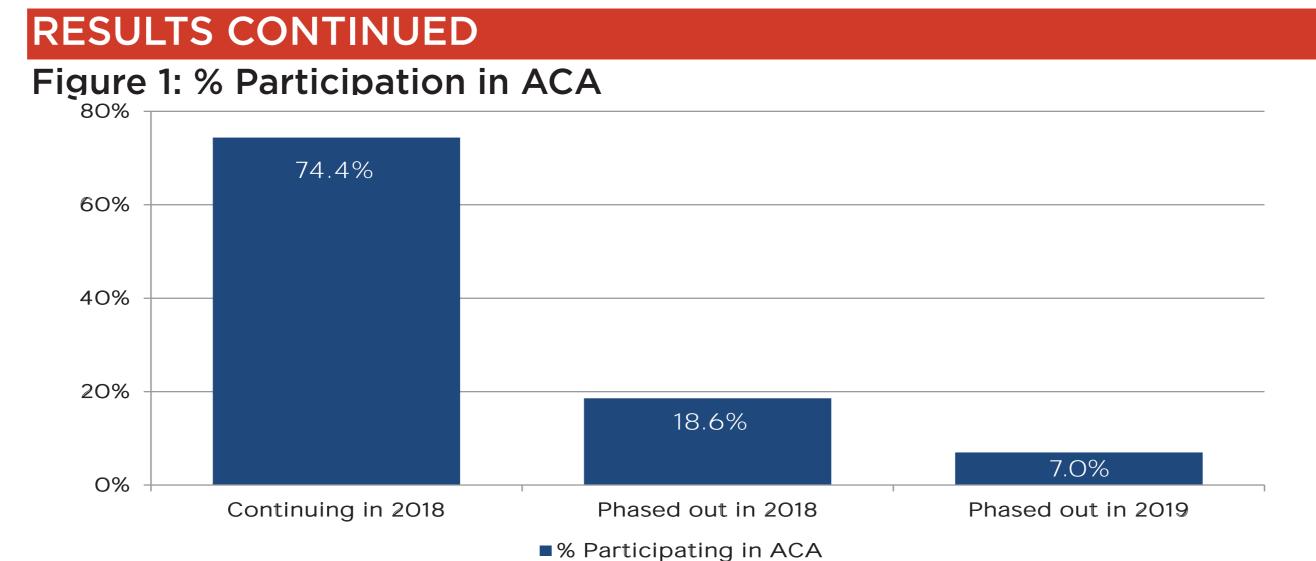
METHODS

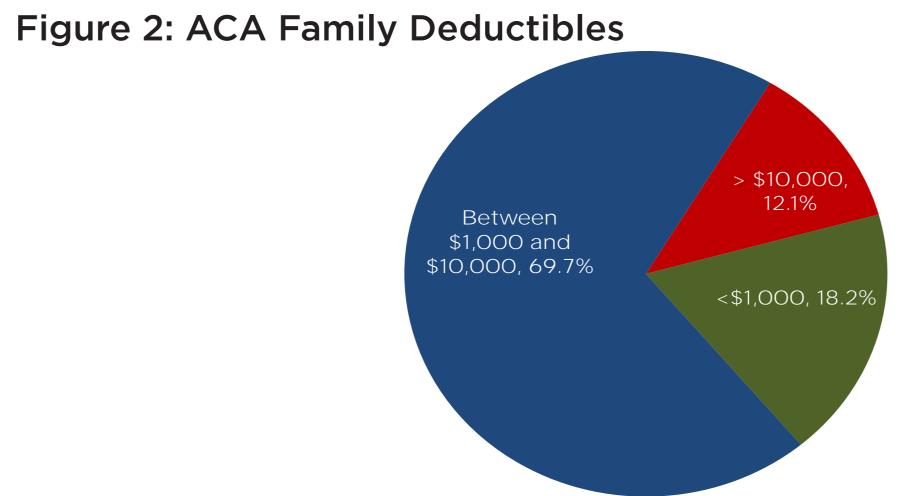
- An online, interactive survey was developed with 69 questions and topics included:
 - o Material or financial incentives were not offered for completion of the survey
 - o Pariticipation in affordable care act (ACA) plans and expected family deductibles
 - o Predictions on the impact of the Trump administration regarding healthcare access, quality and costs
 - o The growing use and availability of digital technologies and their budget impact
 - o Use and expectations for Value Based Contracting (VBC)
 - o Cost Effectiveness Research (CER) uptake and use
 - o Access to information and use of Evidence Based Medicine
- Invitations to participate were sent to Medical and Pharmacy Directors working with US health plans, PBMs, and insurers from the TPG-NPRT database in November 2017
 - o Survey invitations were received and reviewed by 247 managed care decision makers

RESULTS

- Most advisors expect their plans to continue to offer ACA-based plans in the future (Figure 1) with family deductibles shown in Figure 2
- The majority of advisors believe Trump Administration policies (Figure 3) will:
 - o Decrease healthcare access
 - o Increase healthcare costs
 - o Either decrease of have no change on healthcare quality or prescription drug access
- In addition to covering traditional medical care and prescription drugs, health plans cover a variety of non-medicinal therapies (Figure 4)









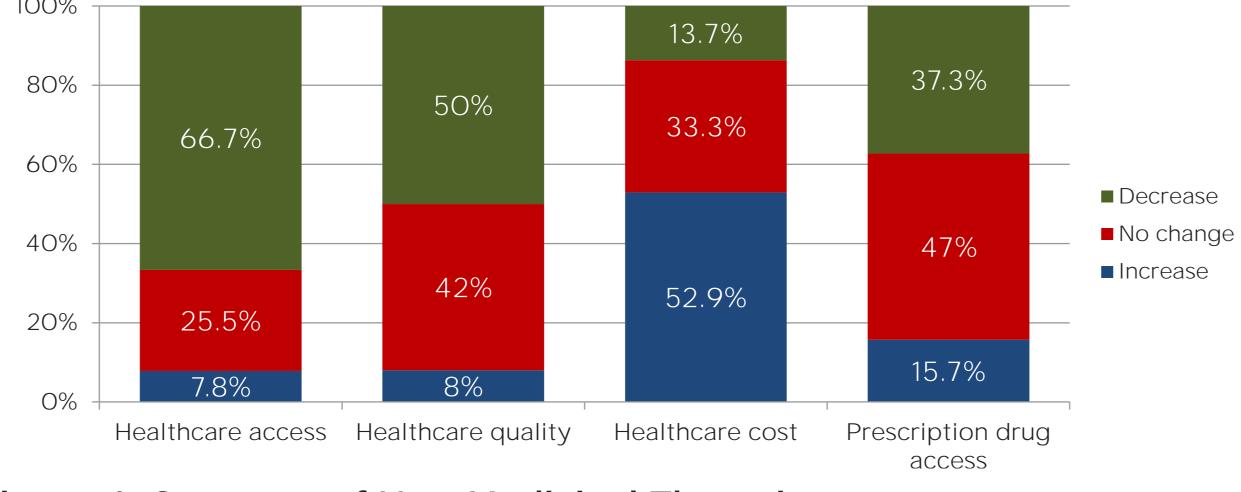
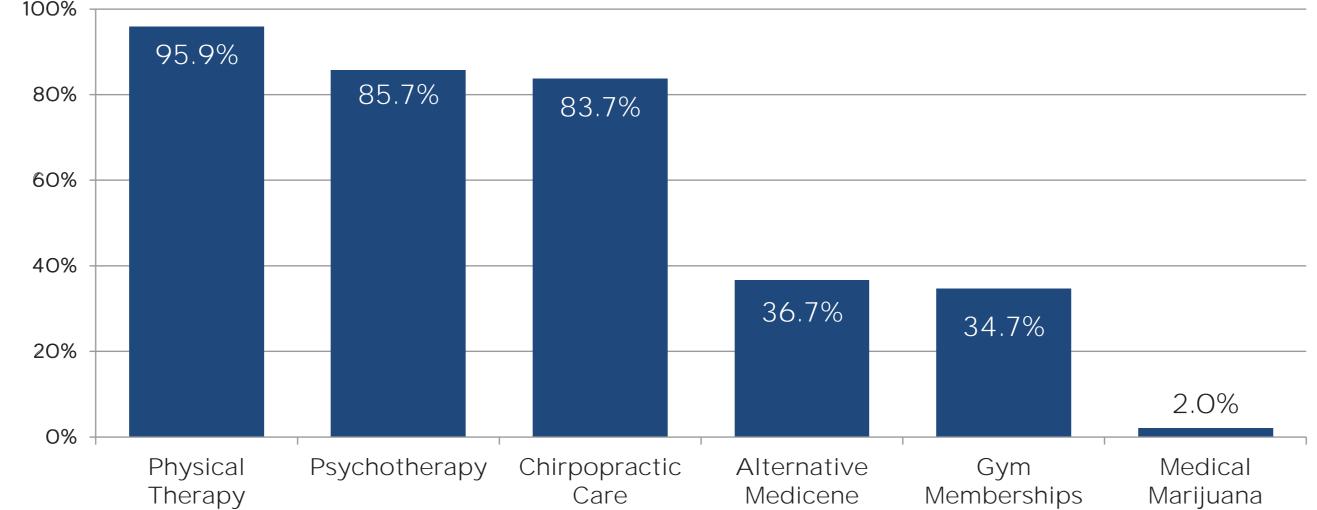


Figure 4: Coverage of Non-Medicinal Therapies



 The impact of Digital Health Technologies on health plan budgets is expected to raise costs (22%), be budget neutral (60%) and decrease costs (18%), some categories where Digital Technologies will be used are shown in Figure 5 and some commonly used digital applications are shown in Figure 6



Better Health Worldwide partners with pharmaceutical and device manufacturers to develop and communicate research that will result in Better Health Worldwide.

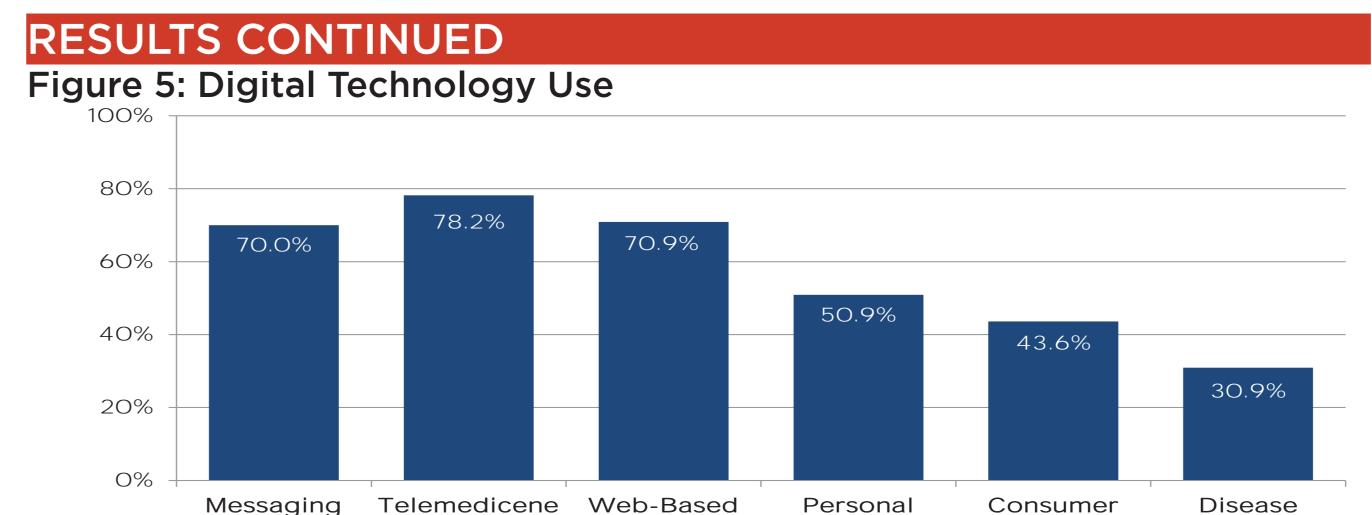
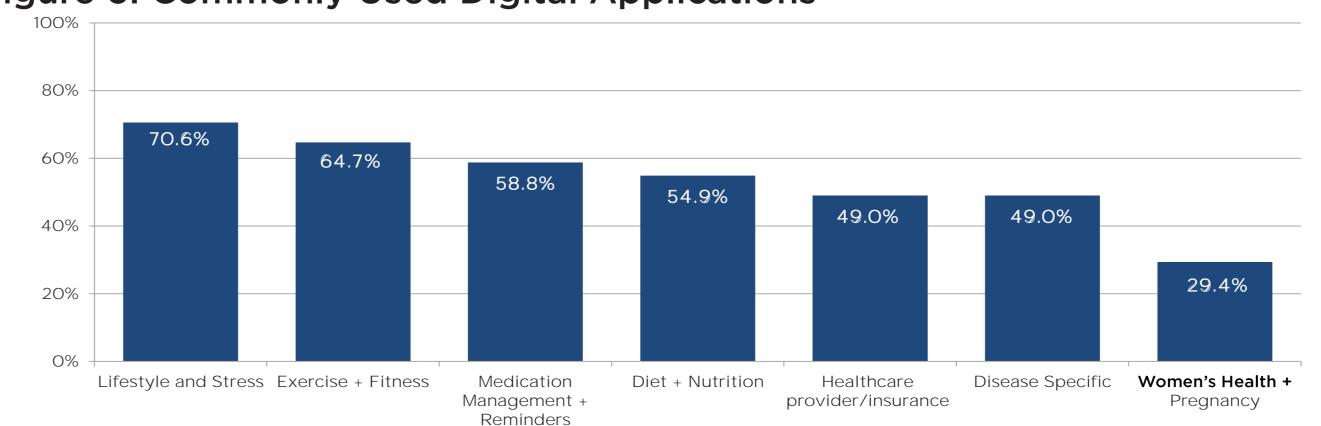
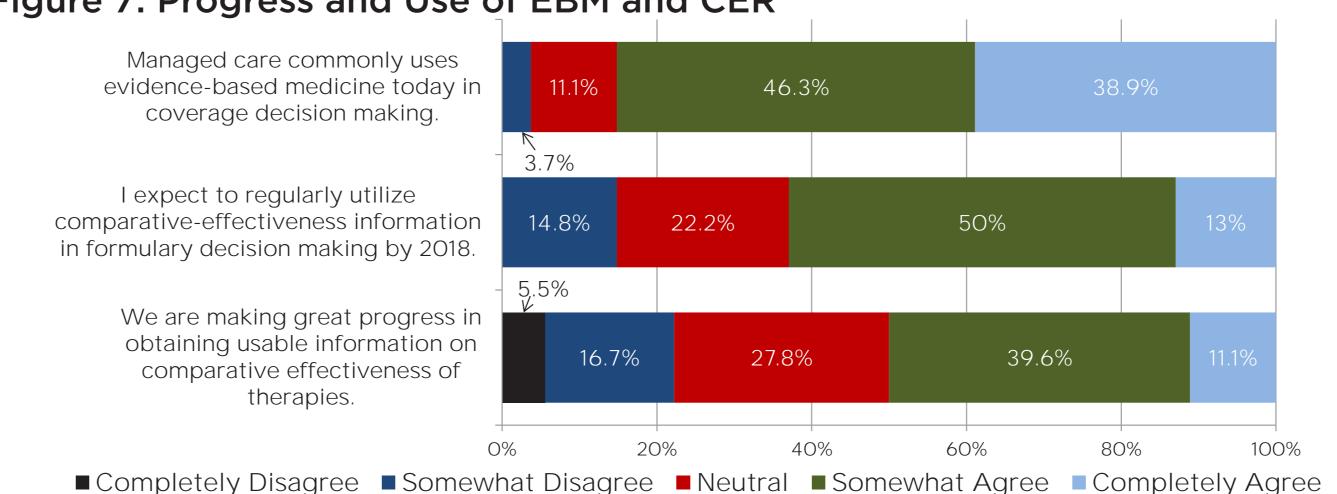


Figure 6: Commonly Used Digital Applications



- Value Based Contracting is used by:
 - o 45% of plans for services (14% across various services, and 31% in limited areas) and
 - o 36.2% of plans for Pharmaceuticals
- The use of Value Based Contracting is expected to increase by 45% of plans, while 55% do not plan on using in 2018
- Disease areas that are using VBC for prescriptions include, but are not limited to, Oncology, Hepatitis-C, Multiple Sclerosis, Diabetes and Specialty Rx products
- Evidence Based Medicine (EBM) and Comparative Effectiveness Research (CER) progress is shown in Figure 7
 - o 85% of respondent believe that Managed Care uses evidence based medicine (EBM) in coverage decision making
 - o 63% expect to regularly use CER in formulary decision making this year
 - o 50% believe we have usable information today for CER
 - o CER is being applied to value of care decisions, clinical guidelines as well as medical and pharmacy benefit management

Figure 7: Progress and Use of EBM and CER



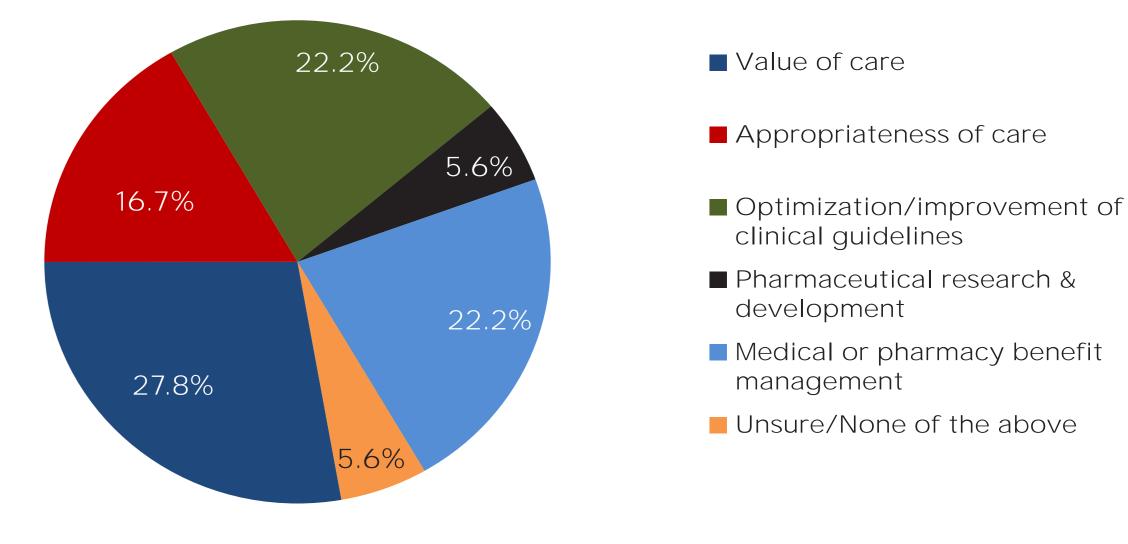
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The Pharmacy Group provides consulting services to the healthcare and

RESULTS CONTINUED

 The area of health care or health delivery expected to be most affected by emerging CER are shown in Figure 8

Figure 8: CER Applications



CONCLUSIONS

- With the rapidly shifting health care marketplace, politics and regulation are affecting payers' willingness to participate in the ACA
- Health plan coverage continues to cover most therapies. Medical Marijuana was mentioned as an alternative medicine consideration and will grow as FDA approved therapies enter the marketplace
- Digital Health tools offer more information and insights into care and are generally expected to be budget neutral
- Value based contracting is growing but slower than expected, 45% of respondents do expect this to increase
- CER and EBM continues as a promising tool but the quality of information still demands improvement

CITATION

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